ANNEX 18 – DIFFUSION OR DISTRIBUTION PLAN

**Commercial distribution plan**

This diffusion and/or distribution plan of the work must contain the name of the distributor, the period for which it holds the distribution rights to the work, and the relevant territories, as well as the same information regarding the sales agent, if any. It is of great importance that the work already has this agreement provided, so that at the moment of document analysis for proposal evaluation, the distribution agreement is evidenced through a contract or pre-contract between the parties.

The commercial distribution plan must be shown in chronological order, considering the beginning of the term of the contracts.

* Name of the distributor:
* Countries in which the distributor holds licensing rights to the work:
* Term of the contract with the distributor:

In case of work with a sales agent, please specify:

* Name of the sales agent:
* Countries in which the sales agent holds licensing rights to the work:
* Term of the contract with the sales agent:

**Plan for diffusion in international festivals (if applicable)**

The plan for diffusion of the work must be shown in chronological order, according to the strategy for international diffusion in festivals:

* Name of the festival:.............................................
* Country:
* Estimated date and year to apply:
* Competition intended to apply for: